

Optimising capability
through training &
expertise



D3A *Defence*

uses its extensive Armed Forces expertise to serve as an essential intermediary between the military and defence-sector contractors.





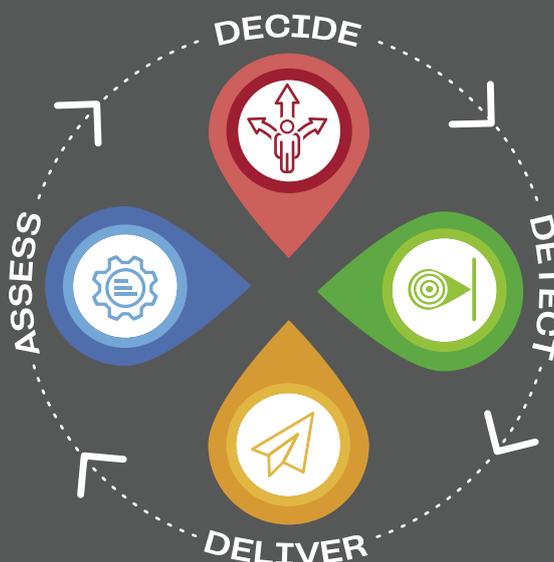
D3A Defence brings extensive military expertise to support defence suppliers in the delivery of optimum training solutions to front line users.

Taking our name from the military acronym for "**Decide, Detect, Deliver, Assess**", we are a trusted provider to our UK and international customers. We pride ourselves on our ability to bridge the gap between suppliers, manufacturers and the end-user; achieved by drawing on our extensive military experience to understand the user's needs and ensuring that these are met within the technical solution and associated training to be delivered.

As a veteran-owned and operated business, our core team of highly experienced ex-military personnel have built an enviable reputation for achieving outstanding results through excellence in service delivery.

D3A

Taking our name from the military acronym for "**Decide, Detect, Deliver, Assess**".



We believe the forward-most operator needs to be the biggest beneficiary of all that we do.



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How are D3A different?

At the heart of our mission are the men and women that we used to serve alongside. Success matters, and we believe that the forward-most operator deserves equipment that is fit for purpose and that the end-user has the best training to prepare them for the task. Our ethos and mission are centred on ensuring that equipment and training solutions are highly successful when delivered into the hands of the end-user.

At D3A our greatest asset is our team. Collectively, we have considerable experience of serving in a wide variety of roles across the Tri Services (Royal Navy, British Army, Royal Air Force), and have deployed in all phases of warfighting. Our personnel have comprehensive levels of know-how and are predominantly former Officers & Senior Non-commissioned Officers, who have honed their knowledge and skills in complex operational scenarios over typically 22+ years of service.

Building upon the extensive operational experience of the veterans we employ, we have established a team of like-minded employees and developed a significant group of trusted affiliates from around the globe.

We recognise strength in collaboration. We are agile, innovative, and focussed on the end-user. We understand that each project is different – and have the skills and experience to operate as a prime or sub-contractor, consortium member, or partner – dependant on project scope.



The services that D3A offer.

D3A have a growing reputation as the 'go-to' provider for support to, and development of, bespoke end-to-end training solutions and the provision of relevant subject matter expertise across the defence industry.

Our Services cover four key areas:
End-to-End Training · Bid & Acquisition Support · Live, Virtual & Constructive (LVC) · Subject Matter Expertise (SME).

We deliver equipment capability and training solutions to support industry in their pursuit of improved results, by helping them better understand the end-user, and through the delivery of our high-quality support services.

Essentially, we operate as independent interpreters between the military and industry. We can help the supplier and the end-user gain an understanding of each other's perspectives, bridging the gap and translating the requirements.



Our internal processes are aligned with the fundamentals of the UK MOD Defence System Approach to Training (DSAT).

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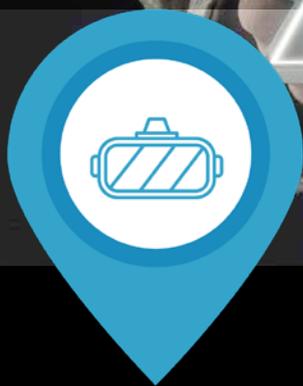


End-to-End Training

D3A specialise in the development and delivery of training solutions to support the end-user in efficiently and effectively enhancing capability. From analysis of customer needs, interpretation of requirements, courseware design, and systems integration, through to the delivery of end-user training, our expert team can assist at every stage of the process.

Bid & Acquisition Support

Applying our subject matter expertise, we can help shape tenders being delivered to the MOD. This can include everything from scoping advice all the way through to the end-user experience and knowledge. We can also support in the test and evaluation phase of products, through to delivery. We are able to support the customer and supplier relationship, maintaining a clear focus on the end-user and their requirements.



Live, Virtual & Constructive (LVC)

The support we are able to offer includes training the military to use different software, as well as managing, maintaining and operating emerging and existing systems. Importantly, as previous operators, we can gauge the level of expertise required for every aspect of training and deliver accordingly.

Subject Matter Expertise (SME)

D3A have strength and depth in our **Suitably Qualified and Experienced Personnel (SQEP)** who have knowledge of: planning at both the operational and tactical level, up to and including strategic level; pre-event coordination of forces; and the execution of roles in real combat scenarios. This experience provides the team with an inherent understanding of the challenges and risks associated with the delivery of most training scenarios. This enables D3A to develop training evolutions that can be adapted and adjusted to build the highest levels of competence in the end-user.

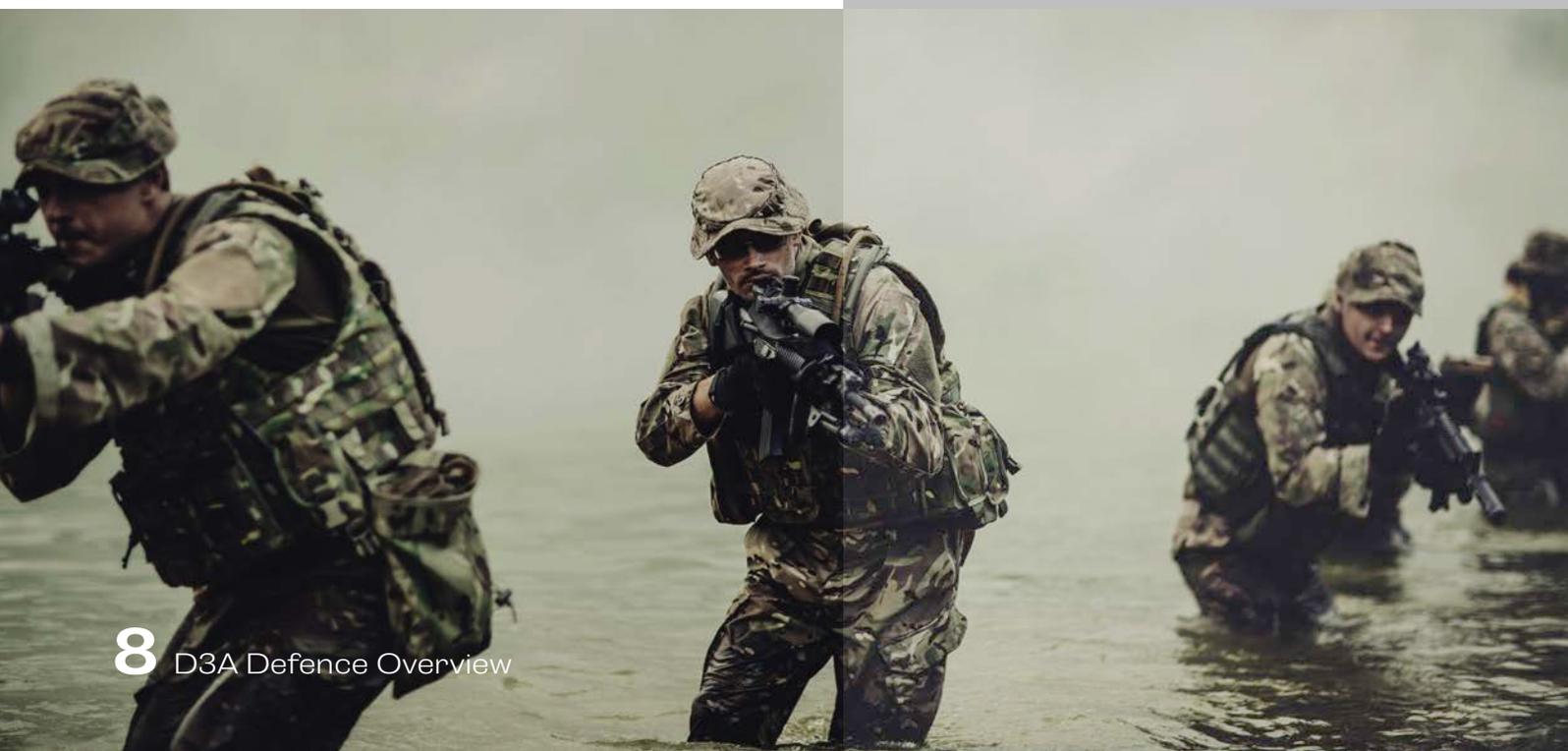
Supporting the design and delivery of your training.

D3A offer you a dynamic and responsive training and support service, utilising the experience and in-depth knowledge our personnel have gained serving in the UK MOD across land, sea and air. Their operational experience, formed throughout two decades of the most demanding operational tempo for the UK military, ensures that the training we develop, and deliver is relevant, valid, and credible.

As individuals we have outstanding work ethics and professionalism; as a collective, we offer a cohesive and analytical approach to your project. When D3A support you as a client, you benefit from the whole team and their combined capabilities.

Our mission to optimise end-user capability, supported by our integrity, high moral standards and ethos, means we offer you a truly unique proposition that is second to none.

Our expertise provides the perspective of what the end-user needs and more importantly an explanation and understanding of WHY they need it.



For more information
on how D3A can help you
optimise your capability
through training
& expertise, please
contact us.

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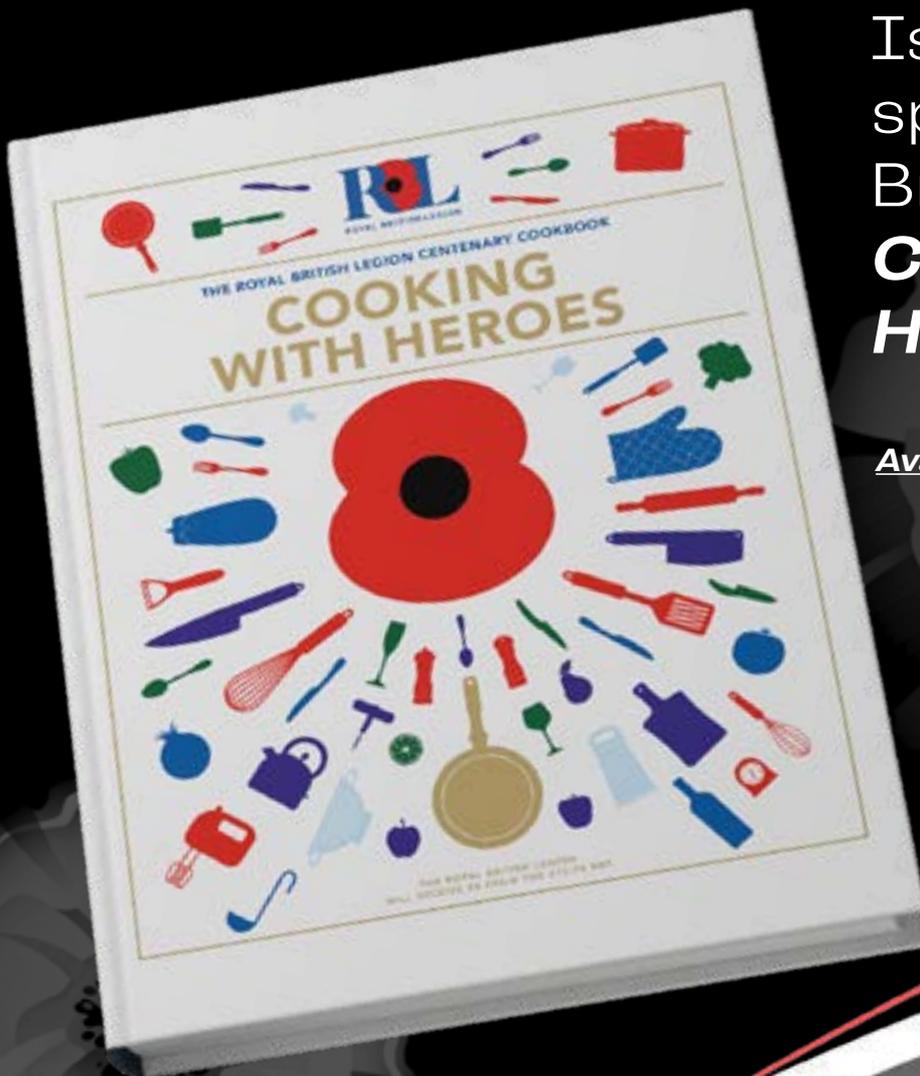
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